

Curriculum Vitae

Dilip Kajale (Dr. sc. agr. Germany)

Assistant Professor

Gokhale Institute of Politics and Economics, Pune

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Education

- Dr. Sc. in Agricultural Economics, University of Hohenheim, Stuttgart, Germany, 2011
- M.Sc. in Agricultural Economics, Dr. Panjabrao Deshmukh Agricultural University, Akola, India
- B.Sc. in Agricultural Sciences, Mahatma Phule Agricultural University, Rahuri, India

Employment

- Feb2014 to date: Assistant Professor at the Gokhale Institute of Politics and Economics, Pune, India
- June2013-Feb2014: Assistant Professor of Agricultural Economics at the Symbiosis Institute of International Business (SIIB), SIU, Pune, India
- Oct2012-Feb2014: Visiting faculty at the Gokhale Institute of Politics and Economics, Pune, India
- Oct2007-Sep 2012: Scientific Staff at the Institute of Agricultural Policy and Agricultural Markets, University of Hohenheim, Stuttgart, Germany

Teaching and Research areas:

- Agricultural Economic
- Consumer Behavior
- Strategic Marketing
- Value Chain
- Monitoring and Evaluation
- ICT & Agriculture

Courses Taught

1. **Gokhale Institute of Politics and Economics, Pune, India** (for M.A/MSc. Agribusiness Economics)
 - Supply Chain in Agriculture
 - Strategic Agro-Food Marketing
 - Agricultural Production Economics
(Module - Organic Farming, Precision Farming and Sustainable Farming)
2. **University of Hohenheim, Stuttgart, Germany** (for MSc Organic Food Chain Management and MSc Agricultural Economics)
 - Microeconomics
 - Introduction to Economics
 - Markets and Marketing of Quality Food
 - Markets and Marketing of Organic Food
 - Microeconomics of Food Chain (T, 2008-2012)
3. **Symbiosis Institute of International Business, SIU, Pune** (for MBA Agri-Business)
 - Agri Economics
4. **Vaikunth Mehta National Institute of Cooperative Management (VAMNICOM), Pune.** (PGDM- ABM). – Paper - Supply Chain Management.

Research papers (in peer-reviewed journals)

1. Dilip B. Kajale & T. C. Becker (2013). Determinants of Consumer Support for Mandatory Labeling of Genetically Modified Food in India: A student survey. *British Food Journal*, Vol. 115, iss. 11, pp.1597 – 1611. doi.org/10.1108/BFJ-12-2011-0302
2. Dilip B. Kajale & T. C. Becker (2014). Effects of Information on Young Consumers' Willingness to Pay for Genetically Modified Food Products. *Ecology of Food and Nutrition*, Vol 53:1, iss. 20 pp. 292–311. DOI:10.1080/03670244.2013.824433
3. Dilip B. Kajale & T. C. Becker (2014). Willingness to Pay for Golden Rice in India: A Contingent Valuation Method Analysis. *Journal of Food Products Marketing*, DOI:10.1080/10454446.2012.726946
4. Dilip B. Kajale & T. C. Becker (2014). Factors Influencing Young Consumers' Acceptance of Genetically Modified Food in India. *Journal of Food Products Marketing*, DOI:10.1080/10454446.2013.845866
5. N. Bharti and Kajale D. B. (2013). Marketing Strategies for Millet and Millet Products in India. In: Global consultation on millets promotion for health & nutritional security, 18-20th December 2013. Society for Millets Research, Directorate of Sorghum Research. p. 120-133

6. K. C. Supekar and Kajale D. B. (2019). Contribution of Co-operatives in the Transformation of Rural Economy – A case of Banas Dairy’ in *Synergy: A Journal of Management*, issu. 21-2, pp. 18-27

Book Chapters

1. K. C. Supekar, D. B. Kajale and A.K. Ghule (2021). Udaipur Milk Producers Cooperative Union: A Case of Women Empowerment in book “Catalysing Sustainable Development through Producers Collectives”
2. K. C. Supekar and D. B. Kajale (2019). Jalgaon Milk Union - A Case of Revival through Improved Governance in book “Emerging Global Economic Situation: Impact on Trade and Agribusiness in India”
3. K. C. Supekar and D. B. Kajale (2019). Innovations in Agri Business: National Cooperative Dairy Federation of India’s (NCDFI) eMarket, A Ray of Hope in book “Emerging Global Economic Situation: Impact on Trade and Agribusiness in India”

Conference Presentation, Workshop and Seminar International/National

1. Presentation in workshop “Small Farmers: Post-Harvest Management bottlenecks in India.” Cash Crop Conference 2019 – Winnipeg, Canada, June 2019, workshop Small holder: What are bottlenecks in post-harvest procedures, organized by agri benchmark, Germany and Farm Management Canada, Canada.
2. Presentation in workshop “Sugarcane India: Understanding of the production system and impact of drought.” Cash Crop Conference 2019 – Winnipeg, Canada, June 2019, workshop How key crops evolve: Sugarcane, organized by agri benchmark, Germany and Farm Management Canada, Canada.
3. Round table discussion “Crop Production in 2030: What challenges do producers face?” Cash Crop Conference 2019 – Winnipeg, Canada, June 2019, organized by agri benchmark, Germany and Farm Management Canada, Canada.
4. Presentation in workshop on ‘Rice Economics: Rice Production in India’ at the Cash Crop Conference 2018, Beijing, China, 3-14th June 2018 (6th June 2018).
5. Presentation in a workshop on ‘Sugarcane production in India - what does it look like?’ at the Cash Crop Conference 2018, Beijing, China, 3-14th June 2018(6th June 2018).

6. Lecture on 'Agri Value Chain Scenario in India' at the MDP- Agri Value Chain Financing, for international participant organized by the Department of Agriculture, Cooperation & Farmers Welfare, Ministry of Agriculture & Farmers Welfare, Government of India and VAMNICOM, Pune, Maharashtra, 21-25 May 2018 (21st June 2018).
7. Seminar on 'Research proposal writing' at the research methodology seminar for faculty, College of Agricultural Banking (CAB), Reserve Bank of India, Pune. (14th August 2015)
8. Lecture on 'UN Organization' at the Combined Probationary Training Programme (CPTP) for the State Civil Service officers selected through Maharashtra Public Service Commission(MPSC) at Yashada, Pune .(19th May 2015)
9. Seminar on 'Genetically Modified Crops Boon or Bane' at the Gokhale Institute of Politics and Economics, Pune Faculty Seminar Series. (26th Dec 2014)
10. Paper presented on 'Marketing Strategies for Millet and Millet Products in India' at Global Consultation on Millets Promotion for Health and Nutritional Security, DSR Hyderabad, Dec 2013. (with Nisha Bharti)
11. Presentation in workshop 'Strategies and Skills to Enhance Marketing for Agribusiness Start-Ups' at Agri-Business Incubation (ABI) program @10, PTTC, ICRISAT, Hyderabad, Nov 2013. (With A. Sharma and P. Rao)
12. Seminar on Introduction to Stata for MA Agri-Business Economics students, Gokhale Institute of Politics and Economics (2012)

Research Projects

1. Analytical Study of Farmers Producer Company in India- Case of Sahyadri farmers Producer Company, Maharashtra, India. From 2020- ongoing
2. Project Team Leader, Monitoring and Evaluation (MELD Agency) of the Pradhan Mantri Krishi Sinchayee Yojana-Watershed Development Component (PMKSY-WDC), Vasundhara Watershed Development Agency, Government of Maharashtra. 2019-2022. Funded by the Government of India. (Earlier Integrated Watershed Management Programme). From 2019- ongoing
3. Economic Headroom: Understanding economic headroom in Rice value chain/Rice production system, for Asia Technology Innovation Center, John Deere, India (with Prof. Dr. Peter Breunig, The Weihenstephan-Triesdorf University of Applied Science, Germany. 2018 - 2019)

4. Evaluation of the Integrated Watershed Management Programme (IWMP) in Maharashtra state, India. For the Directorate of Economics and Statistics, Government of Maharashtra, India. 2018-2019
5. Working of Pressurized Irrigation Network System (PINS) in Maharashtra State, India. For the Department of Agriculture, Cooperation & Farmers Welfare, Ministry of Agriculture & Farmers Welfare, Government of India. 2017-2018
6. Strategic Research and Extension Plan (SREP Agriculture) for Pune district, Government of Maharashtra, India. 2017
7. Quality evaluation of rural work projects under District Planning Committee (DPC), Wardha, Government of Maharashtra, India (rural development projects). 2018-19
8. Quality evaluation of water conservation projects under the *Jalyukt Shivar Abhiyan Scheme* and projects under District Planning Committee (DPC) Ahmednagar, Government of Maharashtra, India (water conservation and rural development projects). 2017
9. Quality evaluation of projects under District Planning Committee (DPC), Pune, Government of Maharashtra, India (rural development projects). 2016
10. Quality evaluation of projects under District Planning Committee (DPC), Pune: Sinhagad Forest Joint Forest Management Committee. Government of Maharashtra, India. 2016
11. Comparative study of socioeconomic and cultural linkages of the villages on state boundary (Maharashtra and Karnataka, India). 2015- ongoing

Referee Experience

- Member editorial board “Cooperative Perspective” Vaikunth Mehta National Institute of Cooperative Management (VAMNICOM), Pune
- Member of Editorial review board “Amity Journal of Agribusiness”
- Reviver for Journal of Food Products Marketing, and Journal of Agribusiness in Developing and Emerging Economies

Scholarships/Awards

1. German Academic Exchange Service (DAAD) Scholarship Award for PhD Studies, at University of Hohenheim, Germany (2007-2011)
2. Eiselen foundation Ulm Research Grant, Germany (2009)
3. Indian Council of Agricultural Research (ICAR) Merit Cum Means (MCM) Scholarships for UnderGraduate Program, India (1999-2003)

Computer Skills: Stata, SAS and SPSS

Languages

English	(Fluent, written and spoken)
German	(Basic knowledge)
Marathi and Hindi	(Native speaker)

References

1) Prof. Dr. Tilman Becker

Head of a chair Agricultural Markets and Marketing
University of Hohenheim, Stuttgart

E-mail: tilman.becker@uni-hohenheim.de Phone: 0049-71145922599

2) Prof. Dr. Harald Grethe

Head of a chair International Agricultural Trade and Development
Humboldt University of Berlin

E-mail: grethe@hu-berlin.de Phone: 0049-30209346810

Pune

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